

SpaceInvader trial package

How to ensure the practical implementation and to experience the value SpaceInvader generates, with significant and immediate results.





Find out what SpacInvader can do for you

Logistics and transport operators are constantly on the lookout for areas of improvements and optimisation tools that can solve capacity issues, improve their bottom line and make them more competitive. The goal is to both reduce costs and emissions and improve their climate footprint.

SpacInvader is a simple transport and logistics system that solves many of these challenges, because it enables the double-stacking of pallets throughout the supply chain. This means better utilisation of the space available in both transport and storage, as you safely and efficiently stack pallets higher and make room for more cargo.

The solution is a pallet rack that becomes part of your daily logistics operations. This naturally requires implementation and adjustments to the part of your operations where the rack is to be used.

Our trial package makes it easy to try the SpacInvader solution. The trial usually runs 2-3 months, where we together identify a part of your operation to test, set targets, plan and execute the trial, after which we evaluate the results together with you. All for an agreed upon price.

Following the trial run, you will receive a value report detailing your savings, and a business case that lays out where you have the greatest optimisation potential with double-stacking of cargo in your supply chain.

After the trial period you will have a clear idea of the gains you stand to make with SpacInvader in your operations, be it in terms of capacity increase, the bottom line, and your environmental and climate footprint.

Process for the trial

Together we will identify the areas where you wish to test the SpacInvader solution to optimise, find savings, and create value. Here we also set targets and plan out the practicalities of the trial.

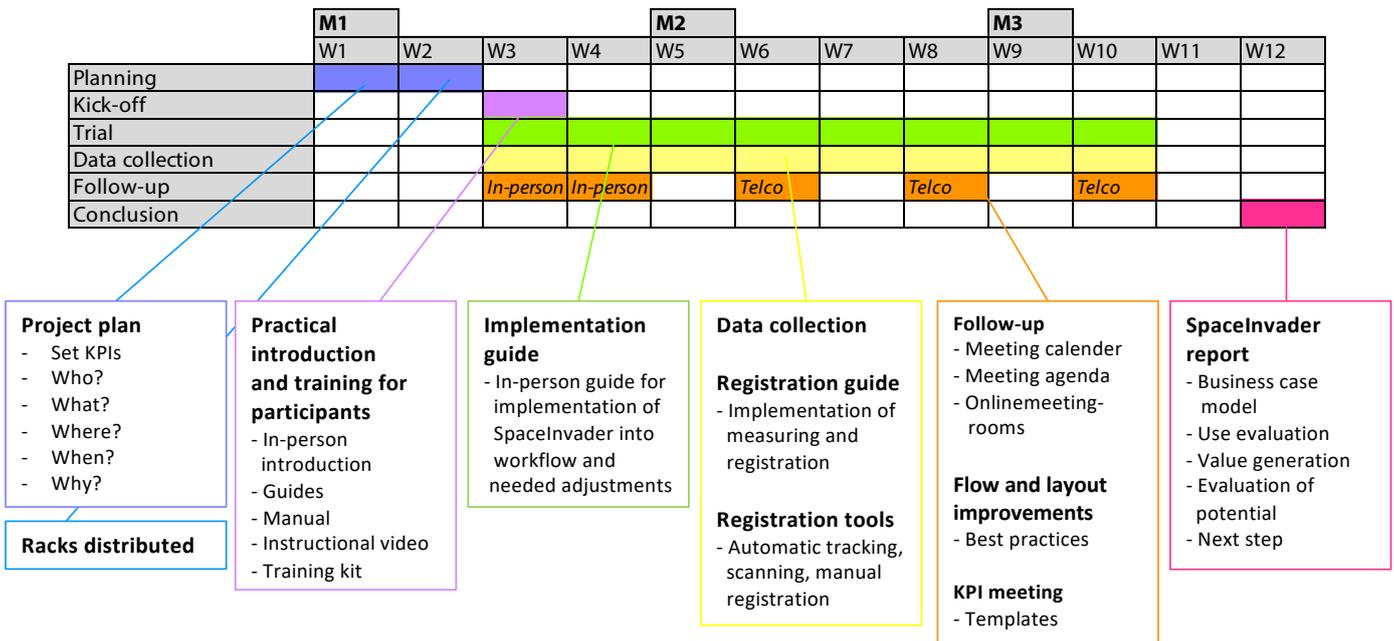
To ensure the trial gets underway in the best possible way we start out with a kick-off meeting where everyone involved in the trial participates and gets a hands-on introduction to the SpacInvader system and learns of what's to come.

The trial is carried out with the agreed upon number of racks in the determined area of operation. We will check in throughout the trial to ensure progress and support you as needed. After the trial, we will analyse and evaluate the results together with you. You will receive a value report and a business case with concrete optimisation suggestions.

The trial is a structured process that SpacInvader leads and oversees. We have a number of key milestones throughout the trial, which consist of a planning meeting, a practical kick-off meeting, the trial itself and a number of planned check-in meetings placed throughout the trial period.

Some meetings will be face-to-face, where others will be conducted virtually or over the phone. Together with you, we schedule when and where these meetings will take place and who should participate, so that we together can ensure progress and the desired outcome. As shown in the diagram on the following page, the trial calls for representatives from different functions and levels of your organisation.

The timeline shows a typical trial rollout. The planning phase, where we set the targets for the trial, is usually two weeks. Once planning is finalised, we carry out the practical introduction.



The total length of the trial will depend on the trial design, its complexity level and the overall scope.

An average trial period will last two to three months. From experience we know that most companies need that time in order to thoroughly try the solution throughout their supply chain.

It's important that everyone assigned with a specific role and responsibility during the trial is properly introduced and briefed before the trial starts, as well as commit to keep filing reports during the trial. That way we can get the necessary level of insight and can achieve the goals set for the trial.

The coloured boxes in the timeline mark the set milestones for the trials, and show which tools we will use during the trial to measure and document results, so that we can put together and present a value report and business case when the trial ends.

By then you will have gained a complete overview of the value generation you can realize with the SpaceInvader system.

The purpose of the trial package is to let you experience how SpaceInvader will work in your operational setup so you can see the results of the system's implementation adapted to your particular needs and unique workflow.

The value

After the trial, you will have a clear idea of the gains you stand to make with SpaceInvader in your operations, be it in terms of capacity increase, the bottom line, and your environmental and climate footprint. Some of our clients have reduced their costs and emissions by 20-50%.

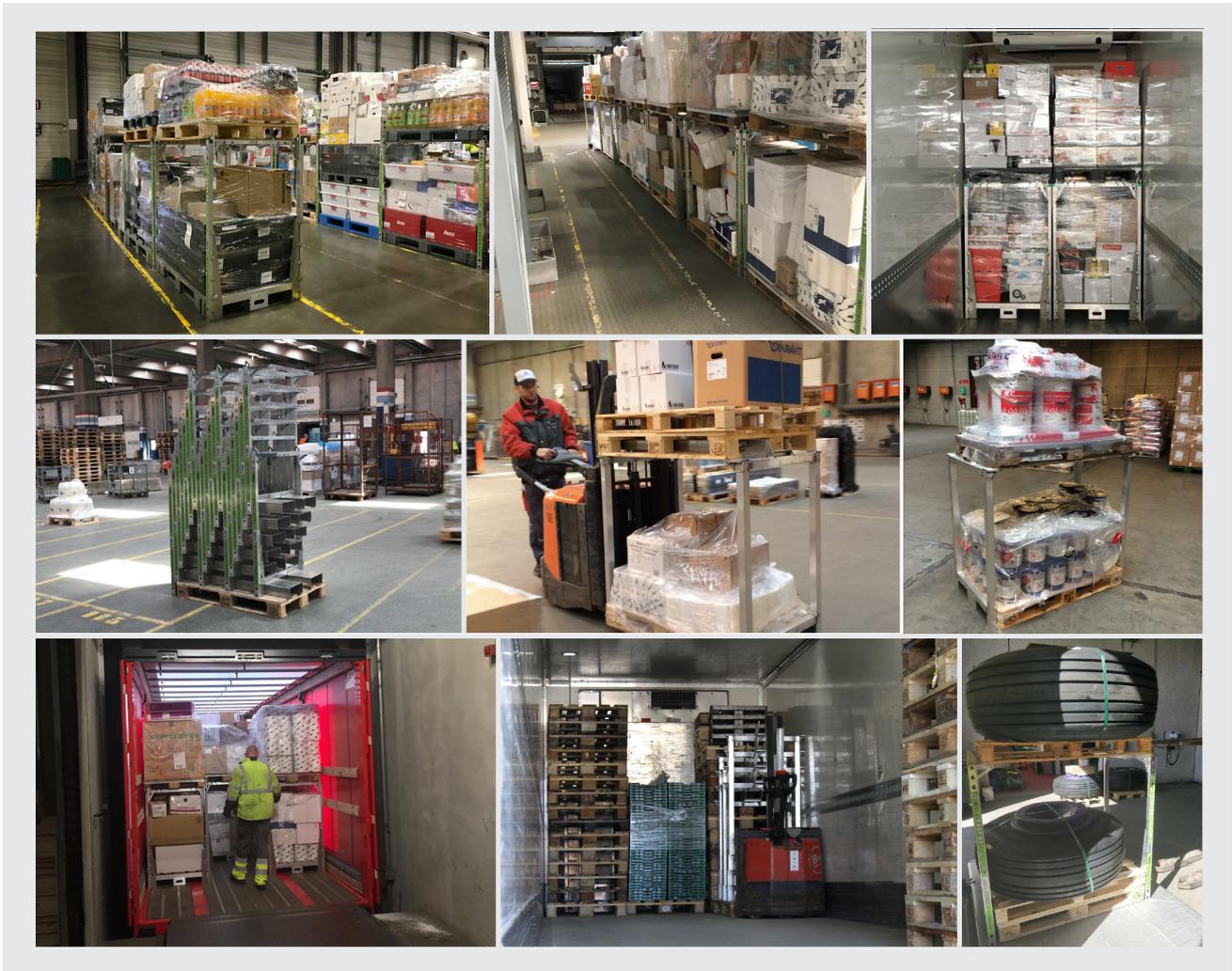
The price

We always offer a set price for the trial package, so you know the cost before we get started.. Price is calculated on the scope of the trial and how many SpaceInvader sets we agree to use for the trial.

Duration

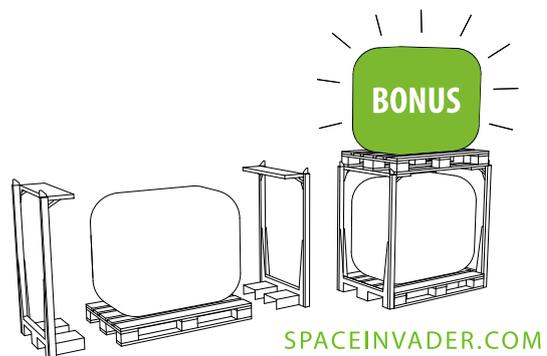
The length of the trial depends on the scope and the complexity of the operation that you wish to test. We suggest 2-3 months in order to get a good sense of where and how SpaceInvader can create value for your business.

Contact us by calling +45 70 70 72 28 or at hello@spaceinvader.com if you want to learn more about the trial package or the trial process itself, or to order a trial directly.



About SpacInvader

The transport and logistics system SpacInvader is developed by the Danish company SpacInvader, founded in 2015. With its patented design, the system enables the safe, fast, and efficient double-stacking of pallets, thereby optimising capacity utilisation during transportation and in warehouse storage. The system consists of pallet racks in different versions, all produced in aluminium for a sturdy, lightweight product that is easy to recycle. SpacInvader generates value throughout the supply chain through great savings, improved ergonomics and reduced emissions and pollution from transportation.



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